

# IRONHOUND

MANAGEMENT COMPANY, LLC.

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THE WEEKLY UPDATE ON REAL ESTATE FINANCE AND SECURITIZATION **ALERT**

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### Ironhound-BNY Conduit Shop Hires 4

**IH Capital**, the conduit shop launched this year by **Iron Hound Management** and **BNY Mellon**, has added four staffers.

**Eric Ramirez**, **Jake Stahler** and **Chris Troutman** joined as originators. Ramirez previously spent four years in the large-loan group of **Wells Fargo**. Stahler moved over from Denver advisory firm **Hospitality Real Estate Counselors**, where he was a senior vice president, and before that had stints at **Deutsche Bank**, **Property Group Partners** and **Gramercy Capital**. Troutman previously was in the multi-family lending unit of Wells, which he joined as part of the bank's 2008 acquisition of **Wachovia**.

**Louis Cicerchia** will start next week as a loan underwriter, following a stint at **S&P**. He left the rating agency during a recent round of layoffs.

Industry veterans **Chuck Wolter** and **Ken Dickey** joined IH Capital over the summer. Wolter is chief executive, and Dickey is originations chief.

Former Wachovia executive **Rob Verrone** founded Iron Hound in 2008.