



# Commercial Mortgage

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THE WEEKLY UPDATE ON REAL ESTATE FINANCE AND SECURITIZATION **ALERT**

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THE GRAPEVINE

## Malay Bansal Joins BNY Mellon – IH Capital

After two years at **Freddie Mac**, **Malay Bansal** joined **BNY Mellon Investment** on Oct. 20 as a senior portfolio manager in New York. Bansal prices and hedges loans originated for securitization by **IH Capital**, the conduit shop recently formed by BNY and **Rob Verrone's Iron Hound Management**.

Bansal had been a senior director in Freddie's multi-family securitization group in McLean, Va. He previously worked at **Merrill Lynch** from 1992 to 2008, holding a variety of roles in the CMBS group and heading commercial real estate CDOs. He had stints in between at New York advisory shops **NewOak Capital** and **CapitalFusion**.